

Center City Development Corporation Board Meeting

To: Center City Development Corporation (CCDC) Forgivable Loan Committee
From: DMC Staff
Date: April 21, 2020
RE: Downtown Business Continuity Forgivable Loan Request – The Green Beetle

The enclosed Business Continuity Forgivable Loan has been submitted for consideration at the April 22, 2020, CCDC Forgivable Loan Committee Meeting.

Project: **The Green Beetle, 325 S. Main St.**

Applicant: Joshua Huckaby
The Green Beetle
325 S. Main St.
Memphis, TN 38103

Property Owner: Sol Invictus-Selene, LLC
10885 Monterey Forest Cv.
Eads, TN 38028

Project Description: The Green Beetle was first opened in 1939 and is considered one of the oldest taverns in Memphis. The current ownership has owned and operated the business since 2011. On March 21, Green Beetle made the decision to close down completely until they are able to reopen the dining area. To-go only orders could not cover the cost to run the business at this time.

Use of Loan Funds: Staff has satisfactorily reviewed current financial statements for this business and recommends that the loan proceeds be used for the following immediate expenses:

- Rent, utilities, and insurance
- Restock inventory for reopening

EBO Program: This application will not involve making any physical improvements to the space using the Forgivable Loan proceeds.

Payment Schedule: The initial repayment will be deferred for 6 months. The payments will begin in October, 2020, at a minimum amount of approximately \$83.33 per month.

Staff Recommendation: Approve a Business Continuity Forgivable Loan of \$5,000.

THE GREEN BEETLE

901-527-7337

325 S Main St
Memphis, TN
38103

April 2, 2020

ATTN: CCDC Board of Directors

To whom it may concern,

I am writing this letter in hopes that we will qualify for the Downtown Business Continuity Forgivable Loan Program. We are both excited and hopeful to hear about this generous program and the relief it will bring to the downtown business community.

The Green Beetle has been fixture in Memphis since 1939, we pride ourselves on being the oldest tavern in Memphis and have done an excessive amount of work to revive and sustain the brand. My grandfather opened it in 1939 and in 2011 I was able to reopen it. Since then we have had many ups and downs but over the past 3 years we have seen an unprecedented amount of growth. We have been able to increase revenue, meet a lot of our long term goals and finally find the success my team has worked so hard to achieve.

Just as we were gearing up for St Patricks Day (historically our biggest day of the year) and coming out of our slow season this pandemic hit. Unfortunately, the timing could not have been worse. For the first time we chose to keep our staff on full time through the winter and not cut hours. This was done to help support our staff through the slow months and to reduce turnover. We made it through but very much needed the revenue we normally see in March and April. On March 21st we made the decision to close down completely until we were able to reopen the dining area. We simply could not maintain operations based on to go orders.

This loan/grant would be used to pay our rent, cover operational expenses that we need to reopen, and pay some of the local vendors that we currently owe. It would be extremely helpful and we hope you will consider us.

Sincerely Yours,

~Joshua Huckaby

owner

(901) 336-1629

APPENDIX I: DOWNTOWN BUSINESS CONTINUITY FORGIVABLE LOAN PROGRAM APPLICATION

Date of Application:	
Building/Property Address:	
Applicant's Name:	
Name of Business:	
How long have you been operating in this location?	
Building Ownership Status:	<input type="checkbox"/> Own <input type="checkbox"/> Lease <input type="checkbox"/> Other _____
Size of Current Location (Sq. Ft.)	
How do you plan to use the grant?	
Legal Disclosure:	<p><i>Disclose in writing whether any applicant, guarantor, or any other person involved with the project is currently engaged in any civil or criminal proceeding or ever filed for bankruptcy. Also, disclose whether any individual involved with the project has ever been charged or convicted of any felony or currently is under indictment:</i></p>

Board Relationship Disclosure:	<i>Disclose in writing whether the applicant or any guarantor has any previous or ongoing relationship with any Board member or legal counsel of the Board.</i>
Applicant's Certification:	<p>This application is made in order to induce the CCDC to grant financial incentives to the applicant. The applicant hereby represents that all statements contained herein are true and correct. All information materially significant to the CCDC in its consideration of the application is included. The applicant acknowledges that it has reviewed the descriptions of the CCDC financial program for which it is applying and agrees to comply with those policies. The applicant shall also be required to show best faith efforts with regard to the employment of minority and/or women contractors and subcontractors in the project development. The applicant specifically agrees to pay all reasonable costs, fees and expenses incurred by the CCDC whether or not the incentive is granted or project completed.</p> <hr/> <p>Signature: _____ Date: _____</p>