



Diversity Report 2015 Year-End, and 1st & 2nd Quarters *December 31, 2015*

I. Projects completed and/or incentive closed in 2015

Project	Incentive	Cost	EBO Eligible	MWBE Participation	
				Amount	%
Printers Alley Annex	PILOT, Dev Loan	\$3,115,000	\$2,025,000	\$652,000	32%
Merchants Row	PILOT	\$3,894,600	\$2,176,587	\$671,986	31%
South Junction Phase II	PILOT	\$8,114,992	\$7,589,193	\$1,672,177	22%
Stock and Belle (Retail)	Retail Loan	\$172,500	\$40,705	\$34,243	84%
Stock and Belle (Storefront)	Storefront Grant	\$36,950	\$29,399	\$7,000	24%
High Cotton Brewing Tap Room	Storefront Grant	\$227,450	\$108,476	\$14,179	13%
Total		\$15,561,492	\$11,969,360	\$3,051,585	25%

II. Projects under Construction at year-end 2015

Project	Incentive	Cost	EBO Eligible	EBO Eligible Completed	MWBE Participation	
					Amount	%
Chisca on Main	PILOT, Garage	\$27,000,000	\$26,214,783	\$22,932,843	\$8,535,119	37%
Crosstown Concourse (Sears)	PILOT	\$200,000,000	\$137,879,276	\$68,413,487	\$22,943,871	34%
Printers Alley Lofts	PILOT, Dev Loan	\$3,150,000	\$2,095,000	\$1,795,000	\$495,000	28%
South End Underpass	Grant	\$125,000	\$99,455	\$67,431	\$37,796	56%
Total		\$230,275,000	\$166,288,514	\$93,208,761	\$32,011,786	34%

III. Review of most recent update of inclusion levels, and status of development projects and expenditures since EBO tracking began

- Completed Development Projects - 25%
- Retail and Office Projects - 24.5%
- DMC Budgetary Expenditures/Vendor/Supplier Allocation - 40%
- Certification & Diversity Status

IV. Other efforts and highlights included (but were not limited to)

- Supported MMBC Continuum Economic Development Forum, August 25-27, 2015
- Conducted many strategic planning meetings with MMBC, the Memphis Area Minority Contractors Association, and developers to maximize inclusion in DMC-incented projects

Diversity Participation Report
 Development Projects
 2nd Quarter/2015 Year End

Under Construction

Date Approved	Last Update	Project Name	Address	Developer	Incentive	Project Value Available for Diversity Participation	Diversity Target (20% Proj. Value)	Value of Project Available for Diversity Participation Completed to Date	Diversity Actual to Date	Diversity % of Project Value Completed to Date	Estimated % of Work Complete
9/9/2015	12/31/15	Central Station	South Front & G.E. Patterson	MATA, Turley Company & Community Capital	Dev. Grant, \$200,000	\$ 3,000,000	\$ 600,000	\$ -	\$ -	0%	0%
10/14/14	12/31/15	266 Memphis Lofts	266 South Front	266 Developer, LLC	10-yr. PILOT, Dev. Ln. \$325,000	\$ 13,626,836	\$ 2,725,367	\$ -	\$ -	0%	0%
3/16/14	12/31/15	South End Underpass Improvements	Underpasses at Florida, and Main	CCDC & Turley Company	Dev. Grant, \$80,000	\$ 99,455	\$ 19,891	\$ 67,431	\$ 37,796	56%	68%
10/10/13	12/31/15	Sears Crosstown/Crosstown Concourse	138 St. Paul	Crosstown, LLC	20-yr. PILOT	\$ 137,879,276	\$ 27,575,855	\$ 68,413,487	\$ 22,943,902	34%	50%
6/12/12	12/31/15	Chisca Apartments	272 Main	Main Street Apartment Partners, LLC	20-yr. PILOT	\$ 26,214,783	\$ 5,242,957	\$ 22,932,843	\$ 8,535,119	37%	87%
3/13/12	12/31/15	Printers Alley Lofts	347 South Front	Printers Alley, LLC	10-yr. PILOT, Dev. Ln. \$85,000	\$ 2,095,000	\$ 419,000	\$ 1,795,000	\$ 495,000	28%	86%

Diversity Participation Report
 Development Projects
 2nd Quarter/2015 Year End

Approved But Not Under Construction

Date Approved	Last Update	Project Name	Address	Developer	Incentive	Project Value Available for Diversity Participation	Minimum Diversity Target (20% Proj. Value)	Pre-construction/Soft Costs Diversity Actual to Date	Diversity % of Project Value to Date
12/16/15	12/31/15	Loflin Corner	Carolina & Florida	Brad Barnett	Dev. Ln. \$47,000, S. I. Grant \$18,425	\$ 237,430	\$ 47,486	\$ -	0%
10/14/15	12/31/15	South Main Artist Lofts	138 St. Paul St.	Artspace Projects, Inc.	Dev. Grant \$200,000	\$ 11,741,525	\$ 2,348,305	\$ -	0%
10/13/15	12/31/15	Union Ave. Development	Union & McLean	Belz HRP Partners	15-yr. PILOT	\$ 34,423,120	\$ 6,884,624	\$ -	0%
7/14/15	12/31/15	One Beale	Beale & Riverside	One Beale, LLC	20-yr. PILOT, up to \$10,000,000 for Public Garage	\$ 138,670,134	\$ 27,734,027	\$ -	0%
5/12/15	12/31/15	Tennessee Brewery	Tennessee & Butler	495 Tennessee, LLC	20-yr. PILOT, up to \$5,191,125 for Public Garage	\$ 25,556,846	\$ 5,111,369	\$ -	0%
4/15/15	12/31/15	Universal Life Building	Linden/MLK & Danny Thomas	Self Tucker Properties, LLC	10-yr. PILOT, Dev. Ln. \$325,000	\$ 5,214,453	\$ 1,042,891	\$ -	0%
11/11/14	12/31/15	705 South Main	705 South Main	Filament, LLC	10-yr. PILOT	\$ 1,605,000	\$ 321,000	\$ -	0%

Diversity Participation Report
Development Projects
2nd Quarter/2015 Year End

Completed Projects

Date Completed	Date Approved	Project Name	Address	Developer	Incentive	Project Value Available for Diversity Participation	Diversity Target (20% Proj. Value)	Diversity Participation \$	Diversity % of Project Value
12/30/15	11/20/13	Printers Alley Lofts Annex	345 South Front	Printers Alley, LLC	9.5-yr. PILOT, Dev. Ln. \$95,000	\$ 2,025,000	\$ 405,000	\$ 652,000	32%
11/25/15	11/11/14	Merchants Row	85, 87, 91 South Second	Centdown, Ltd., L.P.	10-yr. PILOT	\$ 2,176,587	\$ 435,317	\$ 671,986	31%
11/25/15	9/9/14	South Junction Phase II	Carolina & Florida	South Junction Partners	PILOT term concurrent with remainder of Phase I term (approximately 13 years)	\$ 7,589,193	\$ 1,517,839	\$ 1,672,177	22%
12/31/14	9/10/13	Pressbox Lofts (Toof-Mural Building)	195 Madison	Left Field Properties, LLC	14.5-yr. PILOT	\$ 5,513,463	\$ 1,102,693	\$ 1,619,863	29%
12/31/14	6/13/13	South Junction Phase I	Carolina & Florida	South Junction Partners	15-yr. PILOT	\$ 14,437,810	\$ 2,887,562	\$ 3,808,449	26%
3/1/14	1/8/13	The James Lee House Bed & Breakfast	690 Adams	The James Lee House, LLC	10-yr. PILOT, Dev. Ln. \$130,000	\$ 1,872,444	\$ 374,489	\$ 434,448	23%
7/15/13	4/13/10	436 South Front	436 South Front	Greenbrier Partners, LLC	10-yr. PILOT, Dev. Ln. \$77,000	\$ 2,187,000	\$ 437,400	\$ 1,640,000	75%
6/18/13	3/13/12	A. Schwab	163-165 Beale	A. Schwab Real Estate Company, LLC	Dv. Ln. \$66,000	\$ 271,753	\$ 54,351	\$ 64,500	24%
12/31/12	9/21/11	492 South Second	492-500 South Second	Peri Motamedi	Dv. Ln. \$63,228	\$ 104,936	\$ 20,987	\$ 49,379	47%
9/30/12	8/19/10	One Commerce Square/Pinnacle	40 South Main	Memphis Commerce Square	20-yr. PILOT	\$ 13,823,065	\$ 2,764,613	\$ 3,962,855	29%
6/30/12	1/26/11	115 Union	115 Union Ave.	115 Union, LLC	10-yr. PILOT; Dv. Ln. \$101,000	\$ 2,746,135	\$ 549,227	\$ 779,728	28%
3/1/12	8/10/11	Leadership Memphis/361 South Main St.	361 South Main St.	Lawrence Migliara	Dv. Ln. \$56,000; Office Occupancy	\$ 160,694	\$ 32,139	\$ 44,573	28%
2/29/12	4/14/09	Grand Island Apartments	Island Drive, Mud Island	Grand Island, LLC	10-yr. PILOT	\$ 10,784,886	\$ 2,156,977	\$ 2,263,146	21%
2/20/12	11/10/10	Van Vleet Flats	122 Gayoso	109 South Second Street Partnership	13-yr. PILOT	\$ 6,265,757	\$ 1,253,151	\$ 1,554,450	25%
6/30/11	12/17/08	581 North Third	581 North Third	Uptown Investments, LLC	Dv. Ln. \$68,380	\$ 110,000	\$ 22,000	\$ 98,529	90%
4/7/11	4/21/10	77 South Main/85 Union	77 South Main/85 Union	Union Main Holdings, LLC	Dv. Ln. \$200,000	\$ 1,238,521	\$ 247,704	\$ 247,372	20%
12/15/10	9/7/07	Frix Properties	59 South Main St.	Carey W. Frix	15-yr. PILOT	\$ 1,083,592	\$ 216,718	\$ 329,336	30.4%
9/30/10	1/20/10	Memphis College of Art (includes recently completed parking lot)	477 South Main St.	Memphis College of Art	Dv. Ln. \$180,000; Retail Forgivable Ln. \$40,000; Façade Grant \$30,000; Dv. Grant	\$ 2,459,400	\$ 491,880	\$ 302,762	12%
9/30/10	4/13/10	Carlisle Hotels, Inc Office Building	263 Wagner Place	Carlisle Hotels, Inc.	6-yr. PILOT	\$ 1,294,290	\$ 258,858	\$ 5,041	0.4%

Diversity Participation Report
Development Projects
2nd Quarter/2015 Year End

Date Completed	Date Approved	Project Name	Address	Developer	Incentive	Project Value Available for Diversity Participation	Diversity Target (20% Proj. Value)	Diversity Participation \$	Diversity % of Project Value
9/22/10	5/19/10	Memphis College Prep Charter School (MCP)	278 Greenlaw	MCP	Dv. Ln. \$200,000	\$ 271,953	\$ 54,391	\$ 173,906	64%
9/21/10	8/8/08	Barboro Flats & Garage	100 S. Main St.	Green Hat Partners, LLC	15-yr. PILOT	\$ 13,937,202	\$ 2,787,440	\$ 3,115,809	22%
9/13/10	3/7/07	Harbor View	1513 N. Second St.	James Smith, Harbor View Properties, Inc	15-yr. PILOT	\$ 12,845,234	\$ 2,569,047	\$ 2,923,201	23%
8/15/10	6/7/09	456 Tennessee St.	456 Tennessee St.	Woodard Properties	Dv. Ln. \$90,000	\$ 311,370	\$ 62,274	\$ 48,139	15%
4/19/10	5/5/07	Streetscape Phase II	Main, Jefferson, and N Court	Center City Commission, C/O Ritchie Smith Associates	N/A	\$ 558,570	\$ 111,714	\$ 122,277	22%
3/31/10	7/7/08	Marriott Courtyard	Main St. at Jefferson Ave.	THG Jefferson, LLC C/O Greg Averbuch	20-yr. PILOT	\$ 14,732,800	\$ 2,946,560	\$ 5,175,530	35%
3/29/10	8/6/08	Legends Park Commercial I	Poplar & Ayers	Legends Park Commercial I, LP, C/O McCormack Baron Salazar	15-yr. PILOT	\$ 5,927,578	\$ 1,185,516	\$ 1,588,109	27%
3/24/10	6/26/08	58-62 S. Main	58-62 S. Main	Downtown Developers, LLC	15-yr. PILOT	\$ 5,700,000	\$ 1,140,000	\$ 1,272,411	22%
2/1/10	4/15/09	The Influence 1 Foundation	665 Madison Ave.	The Influence 1 Foundation	Dv. Ln. \$54,000	\$ 166,300	\$ 33,260	\$ 149,000	90%
12/30/09	4/6/07	67 Madison Ave.	67 Madison Ave.	EFO Residential Partners, LLC	15-yr. PILOT	\$ 27,954,000	\$ 5,590,800	\$ 7,001,200	25%
12/14/09	5/5/05	Court Square Center	110 N Court, 60 N Main, & 66 N Main	CGI Partners Court Square Center, LLC	15-yr. PILOT (2)	\$ 27,747,554	\$ 5,549,511	\$ 5,849,761	21%
12/1/09	3/11/08	8 South Main	8 South Main	Eight South Main, LLC	6-year PILOT, Dev. Ln. \$52,000 (applicant declined loan)	\$ 603,266	\$ 120,653	\$ 421,030	70%
8/4/09	5/20/09	291 Greenlaw	291 Greenlaw	Dwaine Quarells	Dv. Ln. \$49,000	\$ 51,000	\$ 10,200	\$ 51,000	100%
8/1/09	5/21/08	321 South Main St.	321 South Main St.	Walter M. Pepper	Dev. Ln. \$49,000	\$ 70,763	\$ 14,153	\$ 15,214	21%
3/11/09	11/7/07	831 Danny Thomas Blvd.	831 Danny Thomas Blvd.	Michael Stone Investment Group	Dev. Ln \$47,000	\$ 47,000	\$ 9,400	\$ 24,150	51%
3/11/09	10/7/09	91 South Front St.	91 South Front St.	91 Cotton Row, LLC	10-yr. PILOT, Dev. Ln. \$66,000	\$ 1,191,109	\$ 238,222	\$ 293,000	25%
3/10/09	11/8/09	267 Greenlaw	267 Greenlaw	Dwaine Quarells	Dev. Ln. \$29,935	\$ 29,935	\$ 5,987	\$ 29,935	100%
1/12/09	11/1/04	First Tennessee Building	165 Madison Ave.	FT Building, LLC	15-yr. PILOT	\$ 36,877,000	\$ 7,375,400	\$ 8,394,754	23%
11/14/08	9/7/07	73 Monroe Ave.	73 Monroe Ave.	Mr. & Mrs. Nelson McCoy	10-yr. PILOT Dev. Ln. \$54,000	\$ 337,000	\$ 67,400	\$ 83,300	25%
8/26/08	8/6/06	66 South Main St.	66 South Main St.	Green Hat Partners, LLC	15-yr. PILOT	\$ 2,015,740	\$ 403,148	\$ 506,721	25%
8/26/08	2/7/07	431 S. Main St.	431 S. Main St.	Donald L. Estes, Estes, LLC	11-yr. PILOT	\$ 488,500	\$ 97,700	\$ 148,546	30%
2/20/08	11/5/05	Featherstone Real Estate Centre	95 S. Main St., Suite 102	Billy D. Featherstone	Dev. Ln. \$62,000	\$ 389,000	\$ 77,800	\$ 62,000	16%
1/16/08	11/7/07	267 Greenlaw	267 Greenlaw	Dwaine Quarells	Dev. Ln. \$60,065	\$ 60,065	\$ 12,013	\$ 60,065	100%
2/12/07	6/6/06	River Bend Place Apartments	668 North Main St.	VOB Development, LLC	10-yr. PILOT	\$ 3,812,075	\$ 762,415	\$ 803,283	21%

Diversity Participation Report
Development Projects
2nd Quarter/2015 Year End

Date Completed	Date Approved	Project Name	Address	Developer	Incentive	Project Value Available for Diversity Participation	Diversity Target (20% Proj. Value)	Diversity Participation \$	Diversity % of Project Value
1/15/07	2/6/06	Downtown Memphis Wayfinding Program	Downtown Memphis	Center City Commission	N/A	\$ 497,204	\$ 99,441	\$ 158,922	32%
9/27/06	2/1/05	Main Street Flats	99-105 S. Main St.	99-105 S. Main LP	15-yr. PILOT Dev. Ln. \$329,000	\$ 3,960,000	\$ 792,000	\$ 1,306,389	33%
9/27/06	5/1/05	95 S. Main St.	85-95 S. Main St.	95 S. Main St. Partnership	Dev. Ln. \$90,000	\$ 2,350,000	\$ 470,000	\$ 520,316	22%
9/27/06	9/5/05	429 N. Main St	429 N. Main St.	Pinch Offices, LLC	Dev. Ln. \$49,000 10-yr. PILOT	\$ 518,155	\$ 103,631	\$ 85,160	16%
Totals						\$ 239,594,899	\$ 47,918,980	\$ 60,583,722	25%

Diversity Participation Report
Retail Office Projects
2nd Quarter/2015 Year End

Date Approved	Incentive Closed (Y/N/N/A)	Business Name	Address	Owner	W/MBE Status	Incentive(s)	*Available for Diversity Participation	Diversity Participation	Diversity %
12/16/15	N	Loflin Corner	Carolina & Florida	Loflin, LLC	WOB	Storefront Improvement Grant- \$18,425	\$ 36,850	\$ -	0%
11/18/15	N	Gould's Salons, Inc.	77 South Main St.	Gould Salons, Inc.	WOB	Storefront Improvement Grant- \$21,810	\$ 43,621	\$ -	0%
11/18/15	N	Chapman Furniture	341 South Main St.	Claire Chapman Barnette	WOB	Storefront Improvement Grant- \$8,815	\$ 17,630	\$ -	0%
10/14/15	N	Facing History & Ourselves	115 Huling Ave.	Facing History & Ourselves	WOB	Storefront Improvement Grant- \$8,478	\$ 16,955	\$ -	0%
5/20/15	N	Exercise Unlimited	387 South Front St.	Danny Snyder	WOB	Storefront Improvement Grant- \$9,400	\$ 18,801	\$ -	0%
2/18/15	Y	Second Street Shoppers	99 South Second St. Suite B	Amin Lakhani	MBE	Storefront Improvement Grant- \$15,404	\$ 33,226	\$ 6,661	20%
2/18/15	Y	Quench Wine & Spirits	99 South Second St. Suite A	Hamida Mandani	WBE	Storefront Improvement Grant- \$23,945	\$ 47,341	\$ 9,738	21%
10/15/14	N	Rizzo's Diner	492 South Main St.	Rizzo's Diner, LLC	WOB	Storefront Improvement Grant- \$12,450	\$ 139,829	\$ 95,212	68%
10/15/14	Y	High Cotton Brewing	598 Monroe Ave.	High Cotton Brewing Company, LLC	WOB	Storefront Improvement Grant- \$50,000	\$ 108,476	\$ 14,179	13%
4/16/14	Y	Stock & Belle	387 South Main St.	CrazyBeautiful Clothing, LLC	WBE	Storefront Improvement Grant- \$18,475	\$ 29,399	\$ 7,000	24%
3/19/14	Y	Stock & Belle	387 South Main St.	CrazyBeautiful Clothing, LLC	WBE	Retail Forgivable Loan- \$40,000	\$ 40,705	\$ 34,243	84%
3/19/14	Y	Botto Jewelry Market	43 South Main St.	Tony Botto	WOB	Storefront Improvement Grant- \$5,310	\$ 10,620	\$ 8,620	81%
10/16/13	Y	Book Juggler	548 South Main St.	South Main Book Juggler, LLC	WBE	Storefront Improvement Grant- \$3,814	\$ 7,367	\$ 787	11%
10/16/13	N/A	South Front Antiques	374 South Front St.	Eric & Dawn Nielsen	WOB	Storefront Improvement Grant- \$2,350	\$ 4,500	\$ -	0%
11/9/12	Y	International Children's Heart Foundation	80 Monroe Ave.	International Children's Heart Foundation	WOB	Office Occupancy Grant- \$15,000	\$ 40,400	\$ 17,366	43%
11/9/12	Y	Somerset Apt. Management, LLC	65 Union Ave., 10th Floor	Somerset Apt. Management, LLC	WOB	Office Occupancy Grant- \$6,250	\$ 17,550	\$ 4,214	24%
9/19/12	Y	Life is good	100 Peabody Place, Ste. 175	Kelly Smith	WBE	Façade Grant- \$6,922	\$ 19,636	\$ 9,624	49%
3/21/12	Y	Aldo's Pizza Pies	100 South Main St., Suite 101	Aldo DeMartino, PAC APP, LLC	WOB	Façade Grant- \$28,498	\$ 70,500	\$ 500	1%
2/15/12	Y	Life is good	100 Peabody Place, Ste. 175	Kelly Smith	WBE	Retail Forgivable Loan- \$40,000	\$ 98,000	\$ 14,400	15%
12/14/11	N/A	Sir Samuel's	522 South Main St.	Cynthia Grawemeyer	WBE	Façade Grant- \$4,833	\$ 12,000	\$ -	0%
11/16/11	Y	S2N Design	516 Tennessee St.	Michael Nunn	WOB	Façade Grant- \$5,000	\$ 41,983	\$ 12,238	29%
11/16/11	N/A	Everleah's	524 South Main St.	Courtney Vandiver	WBE	Façade Grant- \$2,017.54	\$ 6,052	\$ -	0%
11/16/11	N/A	Grawemeyer's	520 South Main St.	Mark & Cynthia Grawemeyer	WOB	Façade Grant- \$4,356	\$ 13,067	\$ -	0%
11/16/11	N/A	Rizzo's Diner	106 G.E. Patterson	Cynthia Grawemeyer, CMP Restaurants, Inc.	WBE	Façade Grant- \$3,807	\$ 11,421	\$ -	0%
11/16/11	N/A	Sir Samuel's	522 South Main St.	Cynthia Grawemeyer	WBE	Retail Forgivable Loan- \$40,000	\$ 29,900	\$ -	0%
10/19/11	Y	Shop Girl New York	515 South Main St.	Tamara Sorman	WBE	Retail Forgivable Loan- \$40,000	\$ 12,512	\$ 8,312	66%
9/21/11	Y	APG Office Furniture	100 South Main St.	Connie Goins	WBE	Façade Grant- \$3,437	\$ 10,311	\$ -	0%

Diversity Participation Report
Retail Office Projects
2nd Quarter/2015 Year End

Date Approved	Incentive Closed (Y/N/N/A)	Business Name	Address	Owner	W/MBE Status	Incentive(s)	*Available for Diversity Participation	Diversity Participation	Diversity %
8/17/11	Y	Leadership Memphis	119 South Main St.	Leadership Memphis	WOB	Office Occupancy Grant- \$5,000	\$ 160,694	\$ 44,573	28%
5/18/11	Y	APG Office Furniture	100 South Main St.	Connie Goins	WBE	Retail Forgivable Loan- \$40,000	\$ 211,548	\$ 46,464	22%
5/18/11	Y	Prochaska, Thompson, Quinn & Ferraro, P.C.	50 North Front St., Ste. 845	Harris P. Quinn, Principal	WOB	Office Occupancy Grant- \$3,326	\$ 8,915	\$ 7,940	89%
4/20/11	Y	K'PreSha	323 South Main St.	Kimberly Taylor	WBE	Retail Forgivable Loan- \$40,000 & Façade Grant- \$4,000	\$ 81,607	\$ 17,014	21%
4/20/11	Y	Archer Malmo/TMB Marketing	65 Union Ave.	Archer Malmo	WOB	Office Occupancy Grant- \$12,500	\$ 64,270	\$ 13,606	21%
1/19/11	Y	St. Blues Guitar Retail Store	645 Marshall Ave.	Brian Eagle III, CEO	WOB	Retail Forgivable Loan- \$40,000	\$ 44,640	\$ 9,859	22%
12/3/10	Y	St. Blues Guitar Retail Store	645 Marshall Ave.	Brian Eagle III, CEO	WOB	Façade Grant- \$17,000	\$ 34,000	\$ 6,671	20%
12/3/10	Y	Le Bonheur Community Health and Well-Being	50 Peabody Place, Stes. 255 & 355	Methodist Healthcare	WOB	Office Occupancy Grant- \$15,000	\$ 30,640	\$ 9,346	31%
12/3/10	N/A	Pinnacle Airlines, Inc.	One Commerce Square	Pinnacle Airlines, Inc.	WOB	Office Occupancy Grant- \$195,000	\$ 12,943,848	\$ 3,743,686	29%
10/20/10	Y	Brass Door Irish Pub	152 Madison Ave.	Seamus Loftus & Scott Crosby	WOB	Retail Forgivable Loan- \$40,000 & Façade Grant- \$11,255	\$ 410,820	\$ 1,500	0.4%
9/15/10	N/A	Carrot	314 South Main St.	Neil Armstrong	WOB	Retail Forgivable Loan- \$35,000 & Façade Grant- \$11,255	\$ 68,590	\$ -	0%
8/8/10	Y	Aldo's Pizza Pies	100 South Main St., Suite 101	Aldo DeMartino	WOB	Retail Forgivable Loan- \$40,000	\$ 352,198	\$ 38,212	11%
7/21/10	Y	Service Master by Stratos	62 North Main St.	Stacy L. McCall	WBE	Office Occupancy Grant- \$15,000	\$ 542,942	\$ 2,050	0.4%
7/21/10	Y	SMART Schools, Inc.	110 North Court St.	Tommy Henderson	MBE	Office Occupancy Grant- \$5,000	\$ 331,108	\$ -	0%
7/21/10	Y	Le Bonheur Community Health and Well-Being	50 Peabody Place	Methodist Healthcare	WOB	Office Occupancy Grant- \$75,000	\$ 229,000	\$ 84,556	37%
7/21/10	Y	Trestle Capital Partners, LLC	60 South Main St. Ste. 102	Joe Battaile, Jr.	WOB	Office Occupancy Grant- \$7,500	\$ 40,000	\$ 9,218	23%
6/16/10	Y	Hoot + Louise	515 South Main St.	Anna Avant	WBE	Retail Forgivable Loan- \$26,621 & Façade Grant- \$1,750	\$ 7,939	\$ -	0%
6/16/10	Y	Carlisle Corporation	263 Wagner Place	Gene Carlisle	WOB	Office Occupancy Grant- \$20,000	\$ 567,500	\$ 5,041	1%
5/19/10	Y	Sache Design	525 South Main St.	John Sylvester & Eric Evans	WOB	Retail Forgivable Loan- \$40,000	\$ 14,743	\$ 2,955	20%
4/21/10	Y	Powers Hill Design, LLC	80 Monroe Ave.	Nisha Powers	WBE	Office Occupancy Grant- \$7,500	\$ 12,000	\$ -	0%
4/21/10	Y	Thompson & Co.	85 Union Ave.	Michael H. Thompson	WOB	Office Occupancy Grant- \$15,000	\$ 462,864	\$ 96,206	21%
4/21/10	Y	Automatic Slim's	83 South Second St.	Sandy Robertson	WBE	Retail Forgivable Loan- \$30,000	\$ 14,000	\$ -	0%
3/17/10	Y	Christine by Shelton Clothier	119 South Main St.	Thomas and Christine Shelton	WOB	Retail Forgivable Loan- \$40,000	\$ 5,000	\$ -	0%
3/17/10	Y	City Market	66 South Main St.	Hamida Pirani	MBE	Retail Forgivable Loan- \$40,000, Façade Grant- \$21,793.50	\$ 133,670	\$ 15,660	12%
2/17/10	Y	T. Clifton Harviel, Barry J. McWhirter, Arthur E. Quinn, Michael J.	Court Square Center	Lawyers Association	WOB	Office Occupancy Grant- \$7,500	\$ 85,000	\$ -	0%
1/20/10	Y	Charlotte Fine Jewelry	526 South Main St.	Sarah Worden	WBE	Retail Forgivable Loan- \$40,000	\$ 20,000	\$ -	0%
12/16/09	Y	Rentrop & Geater Family & Occupational	95 South Main St., Ste. 102	Barbara Geater, MD	WBE	Office Occupancy Grant- \$7,500	\$ 66,000	\$ 2,000	3%

Diversity Participation Report
Retail Office Projects
2nd Quarter/2015 Year End

Date Approved	Incentive Closed (Y/N/N/A)	Business Name	Address	Owner	W/MBE Status	Incentive(s)	*Available for Diversity Participation	Diversity Participation	Diversity %
10/21/09	Y	Eel Etc.	333 Beale St.	James L. Clark	MBE	Retail Forgivable Loan- \$19,076	\$ 5,000	\$ -	0%
9/16/09	Y	Delphinium	107 GE Patterson	Leslie Lawhon	WBE	Retail Forgivable Loan- \$14,038	\$ 1	\$ -	0%
9/16/09	Y	Sauces	95 South Main St.	Jeff Johnson	WOB	Retail Forgivable Loan- \$30,000	\$ 2,300	\$ -	0%
8/19/09	Y	Sneak Peek	515 South Main St.	Kevin Brumfield	MBE	Retail Forgivable Loan- \$17,460	\$ 6,000	\$ -	0%
8/19/09	Y	More Space Place	545 South Main	Karen Shrader & Rae Morgan	WBE	Retail Forgivable Loan- \$13,110	\$ 1	\$ -	0%
7/15/09	Y	Mollie Fontaine Lounge	679 Adams Ave.	Karen Blockman Carrier	WBE	Retail Forgivable Loan- \$30,000	\$ 12,000	\$ -	0%
7/15/09	Y	I-C-Bargains (ICBs)	651 Jefferson St.	Discount Sales Inc.	WOB	Retail Forgivable Loan- \$22,081	\$ 1	\$ -	0%
5/20/09	Y	Muse Inspired Fashion	517 South Main St.	Lisa Doss	WBE	Retail Forgivable Loan- \$30,000	\$ 2,000	\$ -	0%
4/15/09	Y	Art Under a Hot Tin Roof	117 Main St.	Kat Semrau	WBE	New Retail Forgivable Loan- \$35,000 & Façade Grant- \$5,800	\$ 5,443	\$ -	0%

2/4/09

* This represents construction and design related costs. Due to nature of the renovations (type, value, and time period) and limited control by tenant, MWBE participation is limited.

Diversity Participation Report
Vendor/Supplier Allocation 2nd Quarter/2015 Year End

Project or Expenditure	Date Approved/Started	Department	Annualized Value or Expense	Projected Value of M/WBE	Projected % of M/WBE	Value Completed (cumulative)	Diversity Participation	Diversity Participation %	% of Project Completed
Main St. Renovation (Peanut Shoppe)	One Time	Admin	\$ 7,109	\$ 7,109	100%	\$ 7,109	\$ 7,109	100%	100%
C2 Funding Study	One Time	Admin	\$ 15,000	\$ 15,000	100%	\$ -	\$ -	100%	100%
The Development Studio	Periodically	Admin	\$ 2,535	\$ -	0%	\$ 2,535	\$ -	0%	100%
Davis Patrikios Criswell	Periodically	Admin	\$ 4,918	\$ -	0%	\$ -	\$ -	0%	100%
Sterick Building Mural Project	Periodically	Admin	\$ 10,000	\$ 1,200	12%	\$ 10,000	\$ 1,200	12%	100%
Anti-blight Campaign - Legal	Ongoing	Development	\$ 59,379	\$ -	0%	\$ 6,316	\$ -	0%	11%
Bass River	Ongoing	Development	\$ 54,000	\$ 54,000	100%	\$ 13,500	\$ 13,500	100%	25%
Pinkowski Consulting	Periodically	Development	\$ 22,000	\$ -	0%	\$ 22,000	\$ -	0%	100%
Legal Fees (excluding Anti-blight Campaign)	Ongoing	Finance	\$ 266,067	\$ 29,669	11%	\$ 136,637	\$ 20,016	15%	51%
Equipment Copier	Ongoing	Finance	\$ 14,360	\$ -	0%	\$ 7,672	\$ -	0%	53%
Audit (annual)	Most Recent/Annually	Finance	\$ 19,050	\$ -	0%	\$ 19,050	\$ -	0%	100%
Phone Service	Ongoing	Finance	\$ 21,721	\$ -	0%	\$ 12,591	\$ -	0%	58%
Cleaning Service	Ongoing	Finance	\$ 17,511	\$ 17,511	100%	\$ 9,963	\$ 9,963	100%	57%
2015 Holiday Guide	Annually	Marketing	\$ 19,595	\$ -	0%	\$ -	\$ -	0%	0%
Downtown Dining Week	Annually	Marketing	\$ 37,549	\$ 34,049	91%	\$ 37,549	\$ 34,049	91%	100%
Annual Event	Annually	Marketing	\$ 31,007	\$ -	0%	\$ -	\$ -	0%	0%
Christmas Lighting	Annually	Marketing	\$ 31,400	\$ 31,400	100%	\$ 31,400	\$ 31,400	100%	100%
Productions (not separately stated)	Annually	Marketing	\$ 119,975	\$ -	0%	\$ -	\$ -	0%	0%
Vinson Consulting	Ongoing	Marketing	\$ 14,089	\$ 14,089	100%	\$ 11,520	\$ 11,520	100%	82%
Website Design	One Time	Marketing	\$ 32,028	\$ -	0%	\$ -	\$ -	0%	0%
IT Consultants and Service	Ongoing	Marketing	\$ 30,566	\$ -	0%	\$ 15,710	\$ -	0%	51%
Wayfinding Signs	One Time	Marketing	\$ 71,931	\$ 71,931	100%	\$ 2,506	\$ 2,506	100%	3%
Justice Center Garage	Ongoing	Operations	\$ 221,827	\$ 221,827	100%	\$ 104,083	\$ 104,083	100%	47%
Gayoso Garage	Ongoing	Operations	\$ 209,400	\$ 209,400	100%	\$ 94,761	\$ 94,761	100%	45%
Riverfront Garage	Ongoing	Operations	\$ 303,805	\$ -	0%	\$ 124,936	\$ -	0%	41%
110 Peabody Garage	Ongoing	Operations	\$ 178,410	\$ 178,410	100%	\$ 64,362	\$ 64,362	100%	36%
250 Peabody Garage	Ongoing	Operations	\$ 419,013	\$ -	0%	\$ 162,830	\$ -	0%	39%
First Parking Garage	Ongoing	Operations	\$ 613,795	\$ -	0%	\$ 238,996	\$ -	0%	39%
Front Street Park & Play Garage	Leased to Operator	Operations	\$ -	\$ -	0%	\$ -	\$ -	0%	0%
Main Street Landscaping	Ongoing	Operations	\$ 123,499	\$ 123,499	100%	\$ 59,661	\$ 59,661	100%	48%
Security Contract (CDA in process of being sold to MaxSent, WOB, 75%)	Ongoing	Operations	\$ 472,806	\$ 354,604	75%	\$ 243,373	\$ 182,530	75%	51%
Supplies	Periodically	Operations	\$ 5,785	\$ 753	13%	\$ 2,264	\$ 149	7%	39%
			\$ 3,450,130	\$ 1,364,451	40%	\$ 1,441,324	\$ 636,809	44%	

This report only includes budgetary items available for contracting. It does not include such items as salaries, rent, and ordinary expenditures.