

**Diversity Participation Report 2nd Quarter 2020
Development Projects**

APPROVED BUT NOT UNDER CONSTRUCTION

Date Approved	Last Update	Project Name	Address	Developer	Incentive	Project Value Available for Diversity Participation	Minimum Diversity Target (20% or 25% Proj. Value)	Pre-Construction/Soft Costs Diversity Actual to Date	Diversity % of Project Value to Date
6/9/20	N/A	Mixed use development- 29 apts plus retail space	2035 Madison Ave.	Taylor Caruthers, Caruthers Group, LLC	10-yr PILOT	\$ 5,585,000	\$ 1,396,250	\$ -	0%
4/14/20	N/A	Office bldg - Kemmons Wilson HQ	40 West Huling	McLean Wilson, WF 40 Huling, LLC	15-yr PILOT	\$ 4,324,000	\$ 1,081,000	\$ -	0%
1/14/20	N/A	2 story redevelopment at Main/Huling	400 South Main	Kenny Lipschutz, Blue Suede Properties, LLC	15-yr PILOT	\$ 3,062,794	\$ 765,699	\$ -	0%
12/10/19	N/A	Snuff District	46 Keel Avenue	Billy Orgel, Wolf River Holdings, LLC	20-yr PILOT	\$ 37,432,552	\$ 9,358,138	\$ -	0%
12/10/19	N/A	One Beale Hotel #2 (Phase III)	Beale & Riverside	Chance, Carlisle, Front Street DevCo, LLC	20-yr PILOT	\$ 18,359,500	\$ 4,589,875	\$ -	0%
12/10/19	N/A	Midtown apt bldg with ground floor commercial space	1750 Madison Ave.	Amin Zaki, 1750 Madison Development, LLC	14.5-yr PILOT	\$ 8,525,765	\$ 2,131,441	\$ -	0%
12/10/19	N/A	Cycle Shop - assignment from PGK Properties	421 Monroe Ave.	Steen Watson, Chestnut Opportunity Fund, LLC	20-yr PILOT	\$ 3,600,000	\$ 720,000	\$ -	0%
12/2/19	N/A	Pinch District	redevelopment of Pinch District - 13 parcels	Tom Intrator & Shay Yadin	30-yr PILOT	\$ 540,065,348	\$ 135,016,337	\$ -	0%
11/19/19	N/A	Loews Hotel	Main St/Civic Center Plaza	Constantine Dimas, Loews Hotel & Co.	30-yr PILOT	\$ 191,402,000	\$ 53,592,560	\$ -	0%

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applicant has committed to 28% MWBE target

11/12/19	N/A	Dream Hotel (Royal Furniture building)	122 S. Main St.	Tom Intrator & Shay Yadin	20-yr PILOT	\$ 46,000,000	\$ 11,500,000	\$ -	0%
11/12/19	N/A	4 story historic bldg renovation - retail and office use	107 S. Main St.	Tom Intrator & Shay Yadin	15-yr PILOT	\$ 5,311,232	\$ 1,327,808	\$ -	0%
11/12/19	N/A	Vacant 2 story warehouse bldg renovation	311 S. Main St.	Tom Intrator & Shay Yadin	15-yr PILOT	\$ 5,466,208	\$ 1,366,552	\$ -	0%
11/12/19	N/A	Vacant lot and 3 story historic renovation - apartments and parking	316 & 324 S. Front St.	Tom Intrator & Shay Yadin	15-yr PILOT	\$ 24,245,762	\$ 6,061,441	\$ -	0%
11/12/19	N/A	Vacant parking lot renovation	386 S. Main St.	Tom Intrator & Shay Yadin	15-yr PILOT	\$ 5,242,950	\$ 1,310,738	\$ -	0%
9/10/19	N/A	GFLP Holdings, LLC - 3 bldgs mixed use development	82,86&88 S. Main St.	Dr. Ramesh Gupta, GFLP Holdings, LLC	15-yr PILOT	\$ 8,508,727	\$ 2,127,182	\$ -	0%
9/10/2019;1/16/19	N/A	Joseph Oliver and Stewart Building renovation	99-105 S. Front St.	Billy Orgel, 99-105 S. Front St, LLC	20-yr PILOT, Develop Grant	\$ 19,449,815	\$ 5,834,945	\$ -	0%
9/10/19	N/A	Ambassador Hotel adaptive reuse	345 S. Main St.	Ed Cabigao, Cabigao Investments, LLC	15-yr PILOT	\$ 1,777,850	\$ 444,463	\$ -	0%
9/10/19	N/A	Tri-State Iron Works Bldg, commercial event space renovation	61 Keel Ave.	Billy Orgel, Wolf River Harbor Holdings, LLC	15-yr PILOT	\$ 2,068,975	\$ 517,244	\$ -	0%
9/10/19	N/A	Southern Textile & Supply mixed use commercial	871 S. Cooper St.	CPK, LLC	15-yr PILOT	\$ 6,303,926	\$ 1,575,982	\$ -	0%
5/14/19	N/A	Peabody Falls, LLC apartments	2009-2017 Peabody Ave.	Chase Carlisle, New Bridge Capital Advisors, LLC	12-yr PILOT	\$ 4,467,796	\$ 1,116,949	\$ -	0%
4/9/19	N/A	Poplar Arts Lofts, LLC apartments	1935 Poplar Ave.	Vince Smith, Jr.	15-yr PILOT	\$ 12,810,000	\$ 3,202,500	\$ -	0%
4/9/19	N/A	189 Barksdale, LLC apartments	189 S. Barksdale St.	Eric Clauson/John Planchon, Lexington Asset Mgmt	14-yr PILOT	\$ 1,964,263	\$ 491,066	\$ -	0%

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applicant has committed to 30% MWBE target

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3/12/19	N/A	DoubleTree Hotel	185 Union Ave.	Larry Wright, Jr., King & Union Memphis Acquisitions	15-yr PILOT	\$ 43,614,297	\$ 10,903,574	\$ -	0%
11/13/18	N/A	Malone Park Commons	SE corner of Main & Saffarans	Andre Jones	15-yr PILOT, Develop Loan	\$ 2,067,515	\$ 516,879	\$ -	0%
9/11/18; 1/14/20	N/A	80 W. Virginia Apts.	80 Virginia Ave.	Mike Kennedy	11.5-yr PILOT	\$ 3,271,000	\$ 817,750	\$ -	0%
2/13/18	N/A	529 S Front St. (Blue Monkey)	529 S Front St.	Michael Johnson, 529 Front Street, LLC	9-yr PILOT	\$ 1,912,826	\$ 382,565	\$ -	0%
7/10/18; 5/14/19	N/A	TCH Memphis, LLC	380 Beale St Hotel	Nick Patel	15-yr PILOT	\$ 10,900,000	\$ 2,180,000	\$ -	0%

\$ 1,017,740,101 \$ 260,328,935

25%

25%

25% extended deadline to 3/2020

20%

20% extended deadline to 1/2020

Diversity Participation Report 2nd Quarter 2020
Development Projects
UNDER CONSTRUCTION

Date Approved	Last Update	Project Name	Address	Developer	Incentive	Project Value Available for Diversity Participation	Diversity Target (25%/20% Proj. Value)	Value of Project Available for Diversity Participation Completed to Date	Diversity Actual to Date	Diversity % of Project Value Completed to Date	Estimated % of Work Complete
2/14/19	6/30/20	FedEx Logistics	145 George W Lee (formerly Gibson Guitar)	FedEx Logistics	Development Grant	\$ 37,196,258	\$ 9,299,065	\$ 24,229,338	\$ 7,685,217	32%	65%
N/A	6/30/20	Handy Park Renovation	200 Beale St.	Beale Street Management	Managed by DMC	\$ 1,005,561	\$ 251,390	\$ 683,100	\$ 634,100	93%	68%
12/11/2018; 12/2/2019	4/1/20	Union Row	21 acres on Union Ave.	Kevin Adams, Big River Partners, LLC	30-yr TIF	\$ 553,356,309	\$ 154,939,767	\$ 14,003,738	\$ 1,006,011	7%	2%
12/11/18	5/31/20	Wisecre Brewing Co.	Corner BB King/Vance	Wisecre Brewing Co.	15-yr PILOT	\$ 7,231,974	\$ 1,807,994	\$ 7,044,065	\$ 1,903,562	27%	97%
11/13/18	5/31/20	Marine Residence	360 Metal Museum Drive	Lauren Crews, Desoto Pointe Partners, LLC	20-yr PILOT, Develop Loan	\$ 12,214,874	\$ 3,053,719	\$ 8,124,427	\$ 2,312,520	28%	67%
10/9/18	6/30/20	64 S. Main	64 South Main	Gabriel Velasquez, November 6 Investments	15-yr PILOT	\$ 1,915,916	\$ 478,979	\$ 865,642	\$ 269,081	31%	45%
6/12/2018; 9/10/2019	6/30/20	Museum Lofts	138 Huling Ave.	Vince Smith, Jr.	10-yr PILOT	\$ 8,774,562	\$ 1,754,912	\$ 6,667,723	\$ 2,519,813	38%	76%
2/13/18	6/30/20	Flats at Overton Square	45 Diana St.	Aaron Petree/Cliff McLemore, PMT Investments, LLC	11-yr PILOT	\$ 1,636,350	\$ 327,270	\$ 1,482,316	\$ 330,588	22%	91%
7/10/18	6/30/20	18 S. Main Mem, LLC	18 S. Main St.	Tom Intrator	13.5-yr PILOT	\$ 1,680,989	\$ 336,198	\$ 1,605,132	\$ 368,135	23%	95%
6/12/18	5/31/20	Canopy Hotel	164 Union Ave.	MHF Memphis VI, LLC	15-yr PILOT	\$ 26,456,845	\$ 5,291,369	\$ 18,787,949	\$ 6,416,639	34%	71%

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7/14/15	5/30/20	One Beale	Beale & Riverside	One Beale, LLC	20-yr. PILOT, up to \$10,000,000 for Public Garage	\$ 75,384,113	\$ 18,846,028	\$ 41,639,242	\$ 5,138,535	12%	55%
10/10/17	12/31/19	Archimania Offices	663/673 S Cooper St.	Filament, LLC	11-yr PILOT	\$ 2,941,571	\$ 588,314	\$ 1,402,506	\$ 272,570	19%	48%
8/16/17	5/31/20	The Bakery Apartments	Edge District	Gary Prosterman/PGK Properties, LLC	20-yr PILOT	\$ 27,974,947	\$ 5,594,989	\$ 26,147,611	\$ 6,955,249	27%	93%
						\$ 757,770,270		\$ 152,682,788	\$ 35,812,019	23%	

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Diversity Participation Report 2nd Quarter 2020
Development Projects
COMPLETED PROJECTS

Date Completed	Date Approved	Project Name	Address	Developer	Incentive	Project Value Available for Diversity Participation	Diversity Target (20%/25% Proj. Value)	Diversity Participation \$	Diversity % of Project Value
6/30/20	10/13/15	The Citizen (Union & McLean)	Union & McLean	Belz HRP Partners	15-yr PILOT	\$ 28,038,808	\$ 5,607,762	\$ 7,380,624	26%
12/31/19	8/16/17	Orion Federal Credit Union HQ	400 Monroe	Orion Federal Credit Union	20-yr PILOT	\$ 20,046,879	\$ 4,009,376	\$ 5,467,053	27%
12/31/19	2/14/17	Arrive Hotel	477 S. Main St. & 484 S. Front St.	477 Memphis Hotel, LLC	15-yr PILOT	\$ 8,277,802	\$ 1,655,560	\$ 2,524,113	30%
10/25/19	6/13/17	Tennessee Brewery Phase II	(SE Corner of Tennessee St. & Butler Ave.)	495 TN Partners	20-year PILOT	\$ 13,224,372	\$ 2,644,874	\$ 2,859,225	22%
6/30/19	10/10/17	999 S Cooper Ave.	999 S Cooper Ave.	Focal Point Investments, LLC	11-yr. PILOT	\$ 2,699,845	\$ 539,969	\$ 585,527	22%
6/30/19	3/14/18	Medical Arts Building	240 Madison & 251 Court Ave.	Walk-Off Properties, LLC	15-yr. PILOT	\$ 19,911,316	\$ 3,982,263	\$ 4,107,975	21%
10/31/19	8/16/17	Bakery Garage	Edge District	PGK Properties, LLC	20-year PILOT	\$ 8,308,405	\$ 1,661,681	\$ 2,031,157	24%
3/31/19	8/16/17	Leo Events	407/411 Monroe Ave.	River Hawk Properties (LEO Events)	20-year PILOT	\$ 2,322,498	\$ 464,500	\$ 468,164	20%

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6/11/18	4/15/15	Universal Life Building	Linden/MLK & Danny Thomas	Self Tucker Properties, LLC	10-yr. PILOT, Dev. Ln. \$325,000	\$ 4,668,441	\$ 933,688	\$ 3,123,342	67%
2/26/19	2/21/18	11 W. Huling	11 W. Huling	Doug Carpenter	Development Loan \$100,000	\$ 112,350	\$ 22,470	\$ 109,756	98%
12/21/18	4/11/18	Oden Marketing	158 Vance Ave.	158 Ventures LLC	8-yr. PILOT	\$ 2,082,000	\$ 416,400	\$ 616,904	30%
11/20/18	6/10/16	ServiceMaster-Tenant's Work	150 Peabody Place	ServiceMaster	Dev. Grant, \$1,000,000, Parking Incentive	\$ 34,077,359	\$ 6,815,472	\$ 18,266,362	54%
11/1/18	10/10/13	Sears Crosstown/Crosstown Concourse	1350 Concourse Ave.	Crosstown, LLC	20-yr. PILOT	\$ 126,541,435	\$ 25,308,287	\$ 43,661,983	35%
10/31/18	5/2/15	Tennessee Brewery-Phase I	SE Corner of Tennessee St. & Butler Ave.	495 TN Partners	20-yr PILOT, \$5,191,125 Public Garage Financing	\$ 29,332,950	\$ 5,866,590	\$ 8,379,160	29%
9/30/18	10/14/14	266 Phase II	266 South Front	266 Developer, LLC	10-yr. PILOT, Dev. Ln. \$325,000	\$ 6,879,130	\$ 1,375,826	\$ 2,037,941	30%
9/30/18	10/14/15	South Main Artist Lofts	138 St. Paul St.	Artspace Projects, Inc.	Dev. Grant \$200,000	\$ 10,880,082	\$ 2,176,016	\$ 2,122,902	20%
10/1/17	10/14/14	266 Memphis Lofts-Phase I	266 South Front	266 Developer, LLC	10-yr. PILOT, Dev. Ln. \$325,000	\$ 6,903,667	\$ 1,380,733	\$ 2,069,363	30%

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9/1/17	6/10/16	ServiceMaster-Landlord's Work	150 Peabody Place	Peabody Place Centre, GP	20-yr. PILOT Amendment	\$ 11,971,047	\$ 2,394,209	\$ 4,328,754	36%
9/1/17	6/1/16	Central Station (Commercial Parking Improvements)	South Front & G.E. Patterson	MATA, Turley Company & Community Capital	Dev. Grant, \$200,000	\$ 368,476	\$ 73,695	\$ 161,092	44%
7/1/16	3/16/14	South End Underpass Improvements	Underpasses at Florida, and Main	CCDC & Turley Company	Dev. Grant, \$80,000	\$ 80,000	\$ 16,000	\$ 42,903	54%
6/1/16	12/16/15	Loflin Corner	Carolina & Florida	Brad Barnett	Dev. Ln. \$47,000, S. I. Grant \$18,425	\$ 88,273	\$ 17,655	\$ 22,000	25%
6/15/17	6/9/16	ServiceMaster Technology Center	1 ServiceMaster Way	ServiceMaster	Development Grant	\$ 2,066,538	\$ 413,308	\$ 1,121,665	54%
9/23/16	6/1/16	Harahan Bridge Lighting	Harahan Bridge	Big River Crossing	Donor Conduit- DRB Approval June 1, 2017	\$ 2,680,590	\$ 536,118	\$ 552,029	21%
3/30/16	3/13/12	Printers Alley Lofts	345 South Front	Printers Alley, LLC	9.5-yr. PILOT	\$ 2,440,000	\$ 488,000	\$ 495,000	20%
12/31/15	6/12/12	Chisca Apartments	272 Main	Main Street Apartment Partners, LLC	20-yr. PILOT	\$ 26,214,783	\$ 5,242,957	\$ 8,535,119	33%
12/30/15	11/20/13	Printers Alley Lofts Annex	345 South Front	Printers Alley, LLC	9.5-yr. PILOT, Dev. Ln. \$95,000	\$ 2,025,000	\$ 405,000	\$ 652,000	32%
11/25/15	11/11/14	Merchants Row	85, 87, 91 South Second	Centdown, Ltd., L.P.	10-yr. PILOT	\$ 2,176,587	\$ 435,317	\$ 671,986	31%
11/25/15	9/9/14	South Junction Phase II	Carolina & Florida	South Junction Partners	PILOT term concurrent with remainder of Phase I term (approximately 13 years)	\$ 7,589,193	\$ 1,517,839	\$ 1,672,177	22%

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12/31/14	9/10/13	Pressbox Lofts (Toof-Mural Building)	195 Madison	Left Field Properties, LLC	14.5-yr. PILOT	\$ 5,513,463	\$ 1,102,693	\$ 1,619,863	29%
12/31/14	6/13/13	South Junction Phase I	Carolina & Florida	South Junction Partners	15-yr. PILOT	\$ 14,437,810	\$ 2,887,562	\$ 3,808,449	26%
3/1/14	1/8/13	The James Lee House Bed & Breakfast	690 Adams	The James Lee House, LLC	10-yr. PILOT, Dev. Ln. \$130,000	\$ 1,872,444	\$ 374,489	\$ 434,448	23%
7/15/13	4/13/10	436 South Front	436 South Front	Greenbrier Partners, LLC	10-yr. PILOT, Dev. Ln. \$77,000	\$ 2,187,000	\$ 437,400	\$ 1,640,000	75%
6/18/13	3/13/12	A. Schwab	163-165 Beale	A. Schwab Real Estate Company, LLC	Dv. Ln. \$66,000	\$ 271,753	\$ 54,351	\$ 64,500	24%
12/31/12	9/21/11	492 South Second	492-500 South Second	Peri Motamedi	Dv. Ln. \$63,228	\$ 104,936	\$ 20,987	\$ 49,379	47%
9/30/12	8/19/10	One Commerce Square/Pinnacle	40 South Main	Memphis Commerce Square Partners, LLC	20-yr. PILOT	\$ 13,823,065	\$ 2,764,613	\$ 3,962,855	29%
6/30/12	1/26/11	115 Union	115 Union Ave.	115 Union, LLC	10-yr. PILOT; Dv. Ln. \$101,000	\$ 2,746,135	\$ 549,227	\$ 779,728	28%
3/1/12	8/10/11	Leadership Memphis/361 South Main St.	361 South Main St.	Lawrence Migliara	Dv. Ln. \$56,000; Office Occupancy Grant \$5,000	\$ 160,694	\$ 32,139	\$ 44,573	28%
2/29/12	4/14/09	Grand Island Apartments	Island Drive, Mud Island	Grand Island, LLC	10-yr. PILOT	\$ 10,784,886	\$ 2,156,977	\$ 2,263,146	21%
2/20/12	11/10/10	Van Vleet Flats	122 Gayoso	109 South Second Street Partnership	13-yr. PILOT	\$ 6,265,757	\$ 1,253,151	\$ 1,554,450	25%

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6/30/11	12/17/08	581 North Third	581 North Third	Uptown Investments, LLC	Dv. Ln. \$68,380	\$ 110,000	\$ 22,000	\$ 98,529	90%
4/7/11	4/21/10	77 South Main/85 Union	77 South Main/85 Union	Union Main Holdings, LLC	Dv. Ln. \$200,000	\$ 1,238,521	\$ 247,704	\$ 247,372	20%
12/15/10	9/7/07	Frix Properties	59 South Main St.	Carey W. Frix	15-yr. PILOT	\$ 1,083,592	\$ 216,718	\$ 329,336	30.4%
9/30/10	1/20/10	Memphis College of Art (includes recently completed parking lot)	477 South Main St.	Memphis College of Art	Dv. Ln. \$180,000; Retail Forgivable Ln. \$40,000; Façade Grant \$30,000; Dv. Grant \$200,000	\$ 2,459,400	\$ 491,880	\$ 302,762	12%
9/30/10	4/13/10	Carlisle Hotels, Inc Office Building	263 Wagner Place	Carlisle Hotels, Inc.	6-yr. PILOT, Office Occupancy Grant-\$20,000	\$ 1,294,290	\$ 258,858	\$ 5,041	0.4%
9/22/10	5/19/10	Memphis College Prep Charter School (MCP)	278 Greenlaw	MCP	Dv. Ln. \$200,000	\$ 271,953	\$ 54,391	\$ 173,906	64%
9/21/10	8/8/08	Barboro Flats & Garage	100 S. Main St.	Green Hat Partners, LLC	15-yr. PILOT	\$ 13,937,202	\$ 2,787,440	\$ 3,115,809	22%
9/13/10	3/7/07	Harbor View	1513 N. Second St.	James Smith, Harbor View Properties, Inc.	15-yr. PILOT	\$ 12,845,234	\$ 2,569,047	\$ 2,923,201	23%
8/15/10	6/7/09	456 Tennessee St.	456 Tennessee St.	Woodard Properties	Dv. Ln. \$90,000	\$ 311,370	\$ 62,274	\$ 48,139	15%
4/19/10	5/5/07	Streetscape Phase II	Main, Jefferson, and N Court	Center City Commission, C/O Ritchie Smith Associates	N/A	\$ 558,570	\$ 111,714	\$ 122,277	22%
3/31/10	7/7/08	Marriott Courtyard	Main St. at Jefferson Ave.	THG Jefferson, LLC C/O Greg Averbuch	20-yr. PILOT	\$ 14,732,800	\$ 2,946,560	\$ 5,175,530	35%

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3/29/10	8/6/08	Legends Park Commercial I	Poplar & Ayers	Legends Park Commercial I, LP, C/O McCormack Baron Salazar	15-yr. PILOT	\$ 5,927,578	\$ 1,185,516	\$ 1,588,109	27%
3/24/10	6/26/08	58-62 S. Main	58-62 S. Main	Downtown Developers, LLC	15-yr. PILOT	\$ 5,700,000	\$ 1,140,000	\$ 1,272,411	22%
2/1/10	4/15/09	The Influence 1 Foundation	665 Madison Ave.	The Influence 1 Foundation	Dv. Ln. \$54,000	\$ 166,300	\$ 33,260	\$ 149,000	90%
12/30/09	4/6/07	67 Madison Ave.	67 Madison Ave.	EFO Residential Partners, LLC	15-yr. PILOT	\$ 27,954,000	\$ 5,590,800	\$ 7,001,200	25%
12/14/09	5/5/05	Court Square Center	110 N Court, 60 N Main, & 66 N Main	CGI Partners Court Square Center, LLC	15-yr. PILOT (2)	\$ 27,747,554	\$ 5,549,511	\$ 5,849,761	21%
12/1/09	3/11/08	8 South Main	8 South Main	Eight South Main, LLC	6-year PILOT, Dev. Ln. \$52,000 (applicant declined loan)	\$ 603,266	\$ 120,653	\$ 421,030	70%
8/4/09	5/20/09	291 Greenlaw	291 Greenlaw	Dwaine Quarells	Dv. Ln. \$49,000	\$ 51,000	\$ 10,200	\$ 51,000	100%
8/1/09	5/21/08	321 South Main St.	321 South Main St.	Walter M. Pepper	Dev. Ln. \$49,000	\$ 70,763	\$ 14,153	\$ 15,214	21%
3/11/09	11/7/07	831 Danny Thomas Blvd.	831 Danny Thomas Blvd.	Michael Stone Investment Group	Dev. Ln \$47,000	\$ 47,000	\$ 9,400	\$ 24,150	51%
3/11/09	10/7/09	91 South Front St.	91 South Front St.	91 Cotton Row, LLC	10-yr. PILOT, Dev. Ln. \$66,000	\$ 1,191,109	\$ 238,222	\$ 293,000	25%
3/10/09	11/8/09	267 Greenlaw	267 Greenlaw	Dwaine Quarells	Dev. Ln. \$29,935	\$ 29,935	\$ 5,987	\$ 29,935	100%
1/12/09	11/1/04	First Tennessee Building	165 Madison Ave.	FT Building, LLC	15-yr. PILOT	\$ 36,877,000	\$ 7,375,400	\$ 8,394,754	23%
11/14/08	9/7/07	73 Monroe Ave.	73 Monroe Ave.	Mr. & Mrs. Nelson McCoy	10-yr. PILOT Dev. Ln. \$54,000	\$ 337,000	\$ 67,400	\$ 83,300	25%
8/26/08	8/6/06	66 South Main St.	66 South Main St.	Green Hat Partners, LLC	15-yr. PILOT	\$ 2,015,740	\$ 403,148	\$ 506,721	25%

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8/26/08	2/7/07	431 S. Main St.	431 S. Main St.	Donald L. Estes, Estes, LLC	11-yr. PILOT	\$ 488,500	\$ 97,700	\$ 148,546	30%
2/20/08	11/5/05	Featherstone Real Estate Centre	95 S. Main St., Suite 102	Billy D. Featherstone	Dev. Ln. \$62,000	\$ 389,000	\$ 77,800	\$ 62,000	16%
1/16/08	11/7/07	267 Greenlaw	267 Greenlaw	Dwaine Quarells	Dev. Ln. \$60,065	\$ 60,065	\$ 12,013	\$ 60,065	100%
2/12/07	6/6/06	River Bend Place Apartments	668 North Main St.	VOB Development, LLC	10-yr. PILOT	\$ 3,812,075	\$ 762,415	\$ 803,283	21%
1/15/07	2/6/06	Downtown Memphis Wayfinding Program	Downtown Memphis	Center City Commission	N/A	\$ 497,204	\$ 99,441	\$ 158,922	32%
9/27/06	2/1/05	Main Street Flats	99-105 S. Main St.	99-105 S. Main LP	15-yr. PILOT Dev. Ln. \$329,000	\$ 3,960,000	\$ 792,000	\$ 1,306,389	33%
9/27/06	5/1/05	95 S. Main St.	85-95 S. Main St.	95 S. Main St. Partnership	Dev. Ln. \$90,000	\$ 2,350,000	\$ 470,000	\$ 520,316	22%
9/27/06	9/5/05	429 N. Main St	429 N. Main St.	Pinch Offices, LLC	Dev. Ln. \$49,000 10-yr. PILOT	\$ 518,155	\$ 103,631	\$ 85,160	16%
Totals						\$ 609,811,946	\$ 121,962,389	\$ 181,653,835	30%

Diversity Participation Report 2nd Quarter 2020
Development Projects
BUSINESS & GRANT PROJECTS

Date Approved	Incentive Closed (Y/N/N/A)	Business Name	Address	Owner	Incentive(s)	*Available for Diversity Participation	Diversity Participation	Diversity %	Date Updated
7/15/2020	N	Vance Ave. Youth Development Ctr	670 Vance Ave.	Barbara Nesbit	South City Good Neighbor Grant - \$40,728	\$ 45,254	\$ -	0%	in progress; not due until complete
7/15/2020	N	Health Tech Institute Memphis	571 Vance Ave.	Ron Washington	South City Good Neighbor Grant - \$49,762	\$ 55,292	\$ -	0%	in progress; not due until complete
5/20/2020	N	Tom Martin's Body Shop	540 S. B.B. King Blvd.	Tom Martin	South City Good Neighbor Grant - \$50,000	\$ 81,500	\$ -	0%	in progress; not due until complete
5/20/2020	N	Paradise Entertainment Center	645 E. Georgia Ave.	Tyrone Currie	South City Good Neighbor Grant - \$50,000	\$ 94,104	\$ -	0%	in progress; not due until complete
4/15/2020	N	Craft Axe Throwing	343 Madison Ave.	Jake Jenson/Mike Todd	Exterior Improvement Grant - \$60,000	\$ 120,314	\$ -	0%	in progress; not due until complete
3/18/2020	N	Raw Girls	150 Peabody Place Suite 118	Amy and Hannah Pickle	Retail Tenant Improvement Grant - \$30,000	\$ 120,852	\$ -	0%	in progress; not due until complete
2/19/2020	N	Havana Mix Cigar	250 Peabody Place Suite #102-104	Rob Hunter on behalf of Belz Enterprises	Development Loan - \$200,000	\$ 524,260	\$ -	0%	in progress; not due until complete
11/20/2019	N	Upourium Social & Tap Haus	399 S. Second St.	Rick Mroch/Jennifer Rudolph	Exterior Improvement Grant - \$60,000	\$ 149,000	\$ -	0%	in progress; not due until complete
11/20/2019	N	WeCare TLC, LLC	119 South Main St. Suite280	Raegan Garber, WeCare TLC, LLC	Retail Tenant Improvement Grant - \$30,000	\$ 682,252	\$ -	0%	in progress; not due until complete
9/18/2019	N	Morton & Germany condo building	45 N. B.B. King Blvd.	Reg Germany, East Court Development Condominium	Exterior Improvement Grant - \$42,305	\$ 84,611	\$ -	0%	in progress; not due until complete
9/18/2019	N	Shred 415 fitness center	150 Peabody Place Suite 115	Jeff Hall	Retail Tenant Improvement Grant - \$30,000	\$ 608,230	\$ 198,706	33%	4/8/2020

Date Approved	Incentive Closed (Y/N/N/A)	Business Name	Address	Owner	Incentive(s)	*Available for Diversity Participation	Diversity Participation	Diversity %	Date Updated
8/21/2019	N	Slim & Husky's restaurant	634 Union	Derrick Moore, Soweto, LLC	Exterior Improvement Grant - \$60,000	\$ 212,608	\$ -	0%	in progress; not due until complete
8/21/2019	N	Suga Shack	392 Beale St.	Larry Springfield	Exterior Improvement Grant - \$35,575	\$ 106,737	\$ 29,100	27%	7/10/2020
8/21/2019	N	Court Square Recordings/coffee shop	123 S. Court Ave. (ground floor)	Samuel Aroutiounian	Exterior Improvement Grant - \$31,981	\$ 63,962	\$ -	0%	in progress; not due until complete
8/21/2019	N	343 Madison Ave.	343 Madison Ave.	Mike Todd, Monroe Associates, LLC	Development Loan - \$200,000	\$ 342,751	\$ -	0%	in progress; not due until complete
7/17/2019	Y	Off the Walls Studio	358 Walnut St.	Yvonne Bobo	South City Good Neighbor Grant - \$45,359	\$ 78,620	\$ 46,130	59%	will pay out soon
7/17/2019	N	111 Madison Ave.	111 Madison Ave.	Christyn Breckenride/Frankey Anderson, Ideal Investments	Ext Impr Grant - \$80,000 Development Loan - \$200,000	\$ 587,804	\$ -	0%	in progress; not due until complete
7/17/2019	N	The Pearl apartments	669 Adams Ave.	Todd Frankel	Exterior Improvement Grant - \$60,000	\$ 162,419	\$ -	0%	in progress; not due until complete
6/19/2019	N	McEwan's Restaurant	118-124 Monroe Ave.	John Littlefield/Bert Smythe, 124 Newsroom, LLC	Ext Impr Grant - \$80,000 Development Loan - \$200,000	\$ 1,393,701	\$ -	0%	in progress; not due until complete
5/15/2019	N	BAM Thrift Store	1340 Madison Ave.	Jonathan Lindberg, Memphis Adult Teen Challenge	Exterior Improvement Grant - \$47,289	\$ 102,778	\$ 102,778	100%	3/5/2020
4/24/2019	N	150 Madison Ave.	150 Madison Ave.	Dana Bunke & Kevin Crowe	Ext Impr Grant - \$74,750 Development Loan - \$200,000	\$ 376,300	\$ -	0%	in progress; not due until complete
4/24/2019	N	Preserver Partners offices	425-427 Madison Ave.	Floyd Tyler, Preserver Partners, LLC	Ext Impr Grant - \$60,000 Development Loan - \$200,000	\$ 489,500	\$ -	0%	in progress; not due until complete
3/20/2019	N	Pillow McIntyre House	707 Adams Ave.	Derek Renfroe - Unity Properties	Ext Impr Grant - \$60,000 Development Loan - \$156,765	\$ 299,400	\$ -	0%	in progress; not due until complete

Date Approved	Incentive Closed (Y/N/N/A)	Business Name	Address	Owner	Incentive(s)	*Available for Diversity Participation	Diversity Participation	Diversity %	Date Updated
3/20/2019	Y	Mollie Fontaine Lounge	679 Adams Ave.	Karen Carrier	Exterior Improvement Grant - \$60,000	\$ 109,135	\$ 49,903	46%	12/19/2019
3/20/2019	N	Memphis Magnetic Recording	618 Vance Ave.	Claire McEwan	South City Good Neighbor Grant - \$28,344	\$ 22,541	\$ 6,000	27%	partial payments - Part 1 and Part 2
3/20/2019	N	NAACP offices	588 Vance Ave.	Vickie Terry	South City Good Neighbor Grant - \$50,000	\$ 80,850	\$ -	0%	in progress; not due until complete
1/16/2019	N	Grind City Brewing	83 Waterworks	Hopper Seely	Exterior Improvement Grant - \$55,697	\$ 138,085	\$ 40,174	29%	4/8/2020
1/16/2019	N	Ambassador Hotel	345 S. Main	GEM Investments, LLC	Ext Impr Grant - \$60,000 Development Loan - \$200,000	\$ 1,561,500	\$ -	0%	in progress; not due until complete
1/16/2019	Y	Medicine Factory	85 W. Virginia	Phillip and Joseph Lewis	Development Loan - \$150,000	\$ 155,547	\$ 37,034	24%	10/9/2019
12/19/2018	N	Arcade Restaurant	540 S. Main St.	Jeff Zepatos	Exterior Improvement Grant - \$60,000 Development Loan - \$200,000	\$ 85,032	\$ 12,710	15%	partial payment - 5/28/2020
12/19/2018	N	Karen Adams Design	647 Madison Ave.	Karen Adams	Development Loan - \$200,000; Ext Impr Grant - \$60,000	\$ 405,304	\$ 98,299	24%	Jul-20
10/17/2018	N	November 6 Investments	64 S. Main St.	Gabe Valasquez	Development Loan - \$200,000	\$ 1,838,416	\$ -	0%	partial payment - 4/17/2019
10/17/2018	Y	Carpenter Law Firm	386 Beale St.	Charles Carpenter	Exterior Improvement Grant - \$61,015	\$ 147,484.18	\$ 138,160	94%	9/27/2019
8/15/2018	N	Slider Inn	363 Mulberry	Aldo Dean	Exterior Improvement Grant - \$60,000	\$ 160,058	\$ 44,300	28%	waiting on payout
8/15/2018	N	226-236 S. Lauderdale	226-236 S. Lauderdale	Jonathan Thomas	Development Loan - \$200,000; Ext Impr Grant - \$59,725	\$ 361,285	\$ 264,617	73%	partial payment
6/20/2018	Y	Comeback Coffee	358 N. Main St.	Hayes & Amy McPherson	Exterior Improvement Grant - \$58,832	\$ 129,866	\$ 77,724	60%	10/2/2019

Date Approved	Incentive Closed (Y/N/N/A)	Business Name	Address	Owner	Incentive(s)	*Available for Diversity Participation	Diversity Participation	Diversity %	Date Updated
12/12/2018	Y	Edge Motor Museum	645 Marshall Ave.	Richard Vining	Exterior Improvement Grant - \$60,000	\$ 120,060	\$ 120,060	100%	2/7/2019
2/21/2018	Y	11 W Huling	11 W Huling	Doug Carpenter	Exterior Improvement Grant - \$44,941 Development Loan - \$100,000	\$ 83,076	\$ 60,825	73%	Only EIG, DL is under completed section
12/21/2018	Y	115 Union Ave.	115 Madison	The Pocket, LLC	Exterior Improvement Grant - \$23,376	\$ 1,174,500	\$ 300,211	26%	2/25/2019
1/17/2018	N	1 S Main	1 S Main	Michael Kitchen	Exterior Improvement Grant - \$100,000	\$ 250,754	\$ -	0%	in progress; not due until complete
11/15/2017	N	105 Madison Ave.	105 Madison Ave.	Carl Winfield	Exterior Improvement Grant - \$9274	\$ 18,549	\$ -	0%	in progress; not due until complete
10/18/2017	Y	149 Madison Ave.	149 Madison Ave.	Charles Cavallo	Exterior Improvement Grant - \$28,000	\$ 59,341	\$ 14,017	24%	9/27/2018
7/19/2017	Y	The Marshall	672 Marshall	Austin MacGruder	Exterior Improvement Grant - \$60,000	\$ 148,015	\$ 29,123	20%	8/23/2018
7/19/2017	Y	55 S. Main St.	55 S. Main St.	Janice Holder	Exterior Improvement Grant - \$73,416	\$ 192,340	\$ 21,364	11%	5/14/2019
7/19/2017	N	26 S Main St.	26 S Main St.	Dana Gabrion	Exterior Improvement Grant - \$100,000	\$ 470,947	\$ -	0%	in progress; not due until complete
6/21/2017	Y	Wunderlich	1 Commerce Square	Gary Wunderlich	Office Grant - \$100,000	\$ 1,748,360	\$ 510,647	29%	4/30/2018
6/21/2017	Y	47 & 51 S Main St.	47 & 51 S Main St.	Nat Newburger	Exterior Improvement Grant - \$150,000	\$ 368,862	\$ 81,878	22%	9/26/2019
12/21/2018	Y	Allworld Project Management	60 N B.B. King Blvd.	Allworld Project Management, LLC	Exterior Improvement Grant - \$80,000; Development Loan - \$178,290	\$ 362,315	\$ 176,801	49%	6/28/2019

Date Approved	Incentive Closed (Y/N/N/A)	Business Name	Address	Owner	Incentive(s)	*Available for Diversity Participation	Diversity Participation	Diversity %	Date Updated
3/15/2017	Y	134 & 141 E. Carolina Ave.	134 & 141 E. Carolina Ave.	Carolina, LLC	Exterior Improvement Grant - \$57,550	\$ 113,244	\$ 27,100	24%	
2/15/2017	N	119 Madison	119 Madison	Chris Pardo	Exterior Improvement Grant - \$80,000	\$ 178,780	\$ -	0%	in progress; not due until complete
10/12/2016	Y	Arnold's BBQ	320 Monroe	Mike Todd	Exterior Improvement Grant - \$29,512	\$ 57,459	\$ 32,240	56%	
9/21/2016	Y	Sugar Services	15 W G.E. Patterson	South End Alliance	Special Grant Request - \$23,600	\$ 23,600	\$ 8,600	36%	12/12/2017
8/17/2016	N	Malco Cinema (Powerhouse Bldg)	G.E. Patterson & Front St.	Memphis Area Transit Authority (MATA)	Storefront Improvement Grant - \$125,000	\$ 780,000	\$ 139,195	18%	10/29/2018
5/18/16	Y	Ghost River	827 S. Main St	Boscors, RE, LLC	Storefront Improvement Grant- \$66,455	\$ 138,255	\$ 127,281	92%	
12/16/15	Y	Loflin Corner	Carolina & Florida	Loflin, LLC	Storefront Improvement Grant- \$18,425	\$ 36,850	\$ 8,000	22%	11/3/2017
11/18/15	Y	Gould's Salons, Inc.	77 South Main St.	Gould Salons, Inc.	Storefront Improvement Grant- \$21,810	\$ 43,621	\$ 8,600	20%	
10/14/15	Y	Facing History & Ourselves	115 Huling Ave.	Facing History & Ourselves	Storefront Improvement Grant- \$8,478	\$ 21,124	\$ 3,518	17%	
5/20/15	Y	Excercise Unlimited	387 South Front St.	Danny Snyder	Storefront Improvement Grant- \$4,907	\$ 11,401	\$ 8,103	71%	
2/18/15	Y	Second Street Shoppers	99 South Second St. Suite B	Amin Lakhani	Storefront Improvement Grant- \$15,404	\$ 33,226	\$ 6,661	20%	
2/18/15	Y	Quench Wine & Spirits	99 South Second St. Suite A	Hamida Mandani	Storefront Improvement Grant- \$23,945	\$ 47,341	\$ 9,738	21%	

Date Approved	Incentive Closed (Y/N/A)	Business Name	Address	Owner	Incentive(s)	*Available for Diversity Participation	Diversity Participation	Diversity %	Date Updated
10/15/14	Y	Rizzo's Diner	492 South Main St.	Rizzo's Diner, LLC	Storefront Improvement Grant- \$12,450	\$ 139,829	\$ 95,212	68%	
10/15/14	Y	High Cotton Brewing	598 Monroe Ave.	High Cotton Brewing Company, LLC	Storefront Improvement Grant- \$50,000	\$ 108,476	\$ 14,179	13%	
4/16/14	Y	Stock & Belle	387 South Main St.	CrazyBeautiful Clothing, LLC	Storefront Improvement Grant- \$18,475	\$ 29,399	\$ 7,000	24%	
3/19/14	Y	Stock & Belle	387 South Main St.	CrazyBeautiful Clothing, LLC	Retail Forgivable Loan- \$40,000	\$ 40,705	\$ 34,243	84%	
3/19/14	Y	Botto Jewelry Market	43 South Main St.	Tony Botto	Storefront Improvement Grant- \$5,310	\$ 10,620	\$ 8,620	81%	
10/16/13	Y	Book Juggler	548 South Main St.	South Main Book Juggler, LLC	Storefront Improvement Grant- \$3,814	\$ 7,367	\$ 787	11%	
11/9/12	Y	International Children's Heart Foundation	80 Monroe Ave.	International Children's Heart Foundation	Office Occupancy Grant- \$15,000	\$ 40,400	\$ 17,366	43%	
11/9/12	Y	Somerset Apt. Management, LLC	65 Union Ave., 10th Floor	Somerset Apt. Management, LLC	Office Occupancy Grant- \$6,250	\$ 17,550	\$ 4,214	24%	
9/19/12	Y	Life is good	100 Peabody Place, Ste. 175	Kelly Smith	Façade Grant- \$6,922	\$ 19,636	\$ 9,624	49%	
3/21/12	Y	Aldo's Pizza Pies	100 South Main St., Suite 101	Aldo DeMartino, PAC APP, LLC	Façade Grant- \$28,498	\$ 70,500	\$ 500	1%	
2/15/12	Y	Life is good	100 Peabody Place, Ste. 175	Kelly Smith	Retail Forgivable Loan- \$40,000	\$ 98,000	\$ 14,400	15%	
11/16/11	Y	S2N Design	516 Tennessee St.	Michael Nunn	Façade Grant- \$5,000	\$ 41,983	\$ 12,238	29%	
10/19/11	Y	Shop Girl New York	515 South Main St.	Tamara Sorman	Retail Forgivable Loan- \$40,000	\$ 12,512	\$ 8,312	66%	

Date Approved	Incentive Closed (Y/N/N/A)	Business Name	Address	Owner	Incentive(s)	*Available for Diversity Participation	Diversity Participation	Diversity %	Date Updated
9/21/11	Y	APG Office Furniture	100 South Main St.	Connie Goins	Façade Grant- 3,437	\$ 10,311	\$ -	0%	
8/17/11	Y	Leadership Memphis	119 South Main St.	Leadership Memphis	Office Occupancy Grant- \$5,000	\$ 160,694	\$ 44,573	28%	
5/18/11	Y	APG Office Furniture	100 South Main St.	Connie Goins	Retail Forgivable Loan- \$40,000	\$ 211,548	\$ 46,464	22%	
5/18/11	Y	Prochaska, Thompson, Quinn & Ferraro, P.C.	50 North Front St., Ste. 845	Harris P. Quinn, Principal	Office Occupancy Grant- \$3,326	\$ 8,915	\$ 7,940	89%	
4/20/11	Y	K'PreSha	323 South Main St.	Kimberly Taylor	Retail Forgivable Loan- \$40,000 &	\$ 81,607	\$ 17,014	21%	
4/20/11	Y	Archer Malmo/TMB Marketing	65 Union Ave.	Archer Malmo	Office Occupancy Grant- \$12,500	\$ 64,270	\$ 13,606	21%	
1/19/11	Y	St. Blues Guitar Retail Store	645 Marshall Ave.	Brian Eagle III, CEO	Retail Forgivable Loan- \$40,000	\$ 44,640	\$ 9,859	22%	
12/3/10	Y	St. Blues Guitar Retail Store	645 Marshall Ave.	Brian Eagle III, CEO	Façade Grant- \$17,000	\$ 34,000	\$ 6,671	20%	
12/3/10	Y	Le Bonheur Community Health and Well-Being	50 Peabody Place, Stes. 255 & 355	Methodist Healthcare	Office Occupancy Grant- \$15,000	\$ 30,640	\$ 9,346	31%	
12/3/10	N/A	Pinnacle Airlines, Inc.	One Commerce Square	Pinnacle Airlines, Inc.	Office Occupancy Grant- \$195,000	\$ 12,943,848	\$ 3,743,686	29%	
10/20/10	Y	Brass Door Irish Pub	152 Madison Ave.	Seamus Loftus & Scott Crosby	Retail Forgivable Loan- \$40,000 & Façade Grant- \$30,000	\$ 410,820	\$ 1,500	0.4%	
8/8/10	Y	Aldo's Pizza Pies	100 South Main St., Suite 101	Aldo DeMartino	Retail Forgivable Loan- \$40,000	\$ 352,198	\$ 38,212	11%	
7/21/10	Y	Service Master by Stratos	62 North Main St.	Stacy L. McCall	Office Occupancy Grant- \$15,000	\$ 542,942	\$ 2,050	0.4%	
7/21/10	Y	SMART Schools, Inc.	110 North Court St.	Tommy Henderson	Office Occupancy Grant- \$5,000	\$ 331,108	\$ -	0%	
7/21/10	Y	Le Bonheur Community Health and Well-Being	50 Peabody Place	Methodist Healthcare	Office Occupancy Grant- \$75,000	\$ 229,000	\$ 84,556	37%	

Date Approved	Incentive Closed (Y/N/N/A)	Business Name	Address	Owner	Incentive(s)	*Available for Diversity Participation	Diversity Participation	Diversity %	Date Updated
7/21/10	Y	Trestle Capital Partners, LLC	60 South Main St. Ste. 102	Joe Battaile, Jr.	Office Occupancy Grant- \$7,500	\$ 40,000	\$ 9,218	23%	
6/16/10	Y	Hoot + Louise	515 South Main St.	Anna Avant	Retail Forgivable Loan- \$26,621 & Façade Grant- \$1,750	\$ 7,939	\$ -	0%	
5/19/10	Y	Sache Design	525 South Main St.	John Sylvester & Eric Evans	Retail Forgivable Loan- \$40,000	\$ 14,743	\$ 2,955	20%	
4/21/10	Y	Powers Hill Design, LLC	80 Monroe Ave.	Nisha Powers	Office Occupancy Grant- \$7,500	\$ 12,000	\$ -	0%	
4/21/10	Y	Thompson & Co.	85 Union Ave.	Michael H. Thompson	Office Occupancy Grant- \$15,000	\$ 462,864	\$ 96,206	21%	
4/21/10	Y	Automatic Slim's	83 South Second St.	Sandy Robertson	Retail Forgivable Loan- \$30,000	\$ 14,000	\$ -	0%	
3/17/10	Y	Christine by Shelton Clothier	119 South Main St.	Thomas and Christine Shelton	Retail Forgivable Loan- \$40,000	\$ 5,000	\$ -	0%	
3/17/10	Y	City Market	66 South Main St.	Hamida Pirani	Retail Forgivable Loan- \$40,000, Façade Grant-	\$ 133,670	\$ 15,660	12%	
2/17/10	Y	T. Clifton Harviel, Barry J. McWhirter,	Court Square Center	Lawyers Association	Office Occupancy Grant- \$7,500	\$ 85,000	\$ -	0%	
1/20/10	Y	Charlotte Fine Jewelry	526 South Main St.	Sarah Worden	Retail Forgivable Loan- \$40,000	\$ 20,000	\$ -	0%	
12/16/09	Y	Rentrop & Geater Family & Occupational Medicine	95 South Main St., Ste. 102	Barbara Geater, MD	Office Occupancy Grant- \$7,500	\$ 66,000	\$ 2,000	3%	
10/21/09	Y	Eel Etc.	333 Beale St.	James L. Clark	Retail Forgivable Loan- \$19,076	\$ 5,000	\$ -	0%	
9/16/09	Y	Delphinium	107 GE Patterson	Leslie Lawhon	Retail Forgivable Loan- \$14,038	\$ 1	\$ -	0%	
9/16/09	Y	Sauces	95 South Main St.	Jeff Johnson	Retail Forgivable Loan- \$30,000	\$ 2,300	\$ -	0%	
8/19/09	Y	Sneak Peek	515 South Main St.	Kevin Brumfield	Retail Forgivable Loan- \$17,460	\$ 6,000	\$ -	0%	
8/19/09	Y	More Space Place	545 South Main	Karen Shrader & Rae Morgan	Retail Forgivable Loan- \$13,110	\$ 1	\$ -	0%	

Date Approved	Incentive Closed (Y/N/N/A)	Business Name	Address	Owner	Incentive(s)	*Available for Diversity Participation	Diversity Participation	Diversity %	Date Updated
7/15/09	Y	Mollie Fontaine Lounge	679 Adams Ave.	Karen Blockman Carrier	Retail Forgivable Loan- \$30,000	\$ 12,000	\$ -	0%	
7/15/09	Y	I-C-Bargains (ICBs)	651 Jefferson St.	Discount Sales Inc.	Retail Forgivable Loan- \$22,081	\$ 1	\$ -	0%	
5/20/09	Y	Muse Inspired Fashion	517 South Main St.	Lisa Doss	Retail Forgivable Loan- \$30,000	\$ 2,000	\$ -	0%	
4/15/09	Y	Art Under a Hot Tin Roof	117 Main St.	Kat Semrau	New Retail Forgivable Loan- \$35,000 & Facade Grant- \$5,800	\$ 5,443	\$ -	0%	
						\$ 25,161,171.38	\$ 7,217,808.03	29%	

this reflects projects that have costs paid to date

DMC and Related Entities - Actual Expenditures *
FY20 (July 1, 2019 to June 30, 2020)

	Total Spending	Minority Spend	
Professional Fees	1,233,981	320,292	26%
Operations	1,127,927	653,781	58%
Capital Improvements	973,477	904,706	93%
Parking	419,243	1,771	0.4%
Office	403,608	52,117	13%
Marketing/Productions	354,174	75,715	21%
Planning/Development	240,691	101,026	42%
	4,753,100	2,109,409	44%

*Excludes taxes, interest, utilities, City garage rent, depreciation and salaries.

DMC and Related Entities - Actual Expenditures *
FY19 (July 1, 2018 to June 30, 2019)

	Total Spending	Minority Spend	
Professional Fees	1,407,672	281,798	20%
Capital Improvements	941,190	289,033	31%
Operations	781,599	504,333	65%
Parking	685,628	2,373	0.3%
Marketing/Productions	404,059	122,278	30%
Planning/Development	332,818	153,122	46%
Office	186,679	22,311	12%
	4,739,646	1,375,248	29%

*Excludes taxes, interest, utilities, City garage rent, depreciation and salaries.